

Amit H. Desai

Leadership Advisor

For more than twenty-five years, I have worked with CEOs, senior leaders and organizations navigating some of the most consequential moments in their journeys—executive appointments, succession, leadership transitions, organizational transformation and the increasing complexity that comes with growth. My work has spanned consumer goods, pharmaceuticals, financial services, technology and private equity. While every organization brings its own strategic priorities, culture and context, the quality of leadership remains a defining factor in organizational performance. My practice combines executive assessment, executive coaching, team development and ongoing advisory to help leaders and organizations navigate these moments with greater judgement, empathy and impact.

Experience that shapes my practice

Most recently, I served as Global Director – Executive Development at Diageo, where I supported the development of the top 100 leaders globally. Before that, I spent more than eight years with YSC Consulting (now part of Accenture), leading the India and South Africa business, building the APAC Private Equity Practice, and advising organisations across industries on leadership assessment, succession and executive development. Earlier roles with the Center for Creative Leadership, iDiscoveri and ICICI Bank gave me the opportunity to work across P&L management, strategy, leadership development and organisational effectiveness—experiences that continue to shape how I think about leaders, organisations and change.

Professional Development

MBA (Marketing) • BCom (Accounting) • Executive Coaching Credentials (RCS, Australia & CCL, Singapore) • Hogan • MBTI Step I & II • FIRO-B • Insights Discovery • Transactional Analysis 101

Outside My Client Work

Writing has become another way of thinking. It is where many of the questions from my client work continue to evolve. Beyond work, I enjoy travel, food, storytelling and conversations that broaden how I understand people and the world. I live in Mumbai with my mother and younger sister, who continue to keep me grounded.



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